

Mid Semester Test: August 2017

Principles and Practices of Management

**GUJARAT NATIONAL LAW UNIVERSITY  
GANDHINAGAR**  
Course: Principles and Practices of Management  
Semester-I (Batch: 2017-22)

Mid Semester Test: August- 2017

Date: 23<sup>rd</sup> August, 2017

Duration: 2 hours

Max. Marks: 30

**Instructions:**

- Read the questions properly and write the answers in the given answer book.
- The respective marks for each question are indicated in-line.
- Do not write any thing on the question paper.
- Indicate correct question numbers in front of the answers.
- No questions or clarifications can be sought during the exam period, answer as it is, giving reason, if any.

Section A		Marks
Q.1	Answer any three of the following questions:	(3x5 =15)
	a) What are the important features of a bureaucratic organization? Discuss merits and demerits of a bureaucratic organization. b) Discuss elements of organizational design in detail. c) Explain how quantitative techniques are useful in decision making process for a manager? Discuss any two techniques in detail. d) Explain operational level planning and strategic level planning process and discuss complexities associated with the same.	
Q.2	Write short notes on any two of the following:	(2x2.5 =05)
	a) Vision and Mission b) Hawthorne experiments c) Hierarchy of managerial competencies	
Section B		
Q.3	Examine the following statements critically:	(2x2 =04)
	a) Management is both a science and an art b) Management lacks in social responsiveness	
Q.4	Read the passage and answer the questions given below:	(06)

*"Management is a bottom-line focus: How can I best accomplish certain things? Leadership deals with the top line: What are the things I want to accomplish? In the words of both Peter Drucker and Warren Bennis, "Management is doing things right; leadership is doing the right things." Management is efficiency in climbing the ladder of success; leadership determines whether the ladder is leaning against the right wall. You can quickly grasp the important difference between the two if you envision a group of producers cutting their way through the jungle with machetes. They're the producers, the problem solvers. They're cutting through the undergrowth clearing it out. The managers are behind them sharpening their machetes.*

*You can quickly grasp the important difference between the two if you envision a group of producers cutting their way through the jungle with machetes. They're the producers, the problem solvers. They're cutting through the undergrowth, clearing it out. The managers are behind them, sharpening their machetes, writing policy and procedure manuals, holding muscle development programs, bringing in improved technologies, and setting up working schedules and compensation programs for machete wielders. The leader is the one who climbs the tallest tree, surveys the entire situation, and yells, 'Wrong jungle!'. "*

(Source: Seven habits of highly effective people by Stephen Covey)

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- a) Differentiate roles and responsibilities of a leader and a manager for long term and short term success of an organization with suitable examples.

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